

MEDIA KIT 2025 ISSUE 32



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FACTS & FIGURES

VAKBLAD VOEDINGSINDUSTRIE

The trade magazine for entrepreneurs and managers of food manufacturing industry

For over 30 years, we have kept our readers up to date with the latest trends, innovations, sustainability efforts, packaging solutions, food safety developments, and all that's relevant in processing and process technology.

Our trade magazine is part of a broad cross-media concept, providing an ideal blend of online communication (such as newsletters and websites) alongside a physical edition delivered to 3,000 key food industry companies in the Netherlands. Additionally, through the Ondernemers Sociëteit Voedingsindustrie (OSV), we offer valuable networking opportunities with industry decision-makers.

What sets us apart? We translate all online content into **English**, making us the only bilingual Dutch publisher in the food industry. This allows us to reach not only the Dutch market but also English-speaking professionals, with all content freely accessible anytime, anywhere, **without an online subscription.**

We continue to grow, both online and in print. Our reach is expanding through platforms like LinkedIn, and the subscriber base for both our regular and LinkedIn newsletters grows daily. Every issue of the trade magazine is also available as an interactive edition, enabling you to access it anytime, anywhere.

TARGET GROUP

Our target audience primarily includes entrepreneurs and managers in the meat, fish, dairy, and alternative industries, with strong representation in the fresh produce, bakery, and convenience sectors as well. With our extensive reach and network, we ensure your message gets heard.

EXTRA ATTENTION

Each issue focuses on a specific theme relevant to the food industry. We explore this topic from various perspectives with an independent journalistic approach, covering the latest trends and developments. Working closely with the industry, we translate these themes into tangible real-world examples through case studies. This approach demonstrates how these advancements directly impact the daily operations of companies in the sector.





PRINT STATISTICS

Published: 8 times a year Circulation: 3,500 Multiple-reading factor: 3,5



NEWSLETTER REACH

Frequency: 100 times a year

Active subscribers: 5.636
Delivery rate: 97%

Unique open rate: Average 29,7%

Click-through rate: 14%



ONLINE REACH

Unique visitors a month: 9,947
Average pageviews a month: 22,865
Average sessions a month: 11,244
Average time sessions: 00:01:29



SOCIAL MEDIA FOLLOWERS

LinkedIn: 3,883 connections
Voedingsindustrie 4,581 followers
Newsletter LinkedIn 2,536 subscribers
X 762 followers

OSV NETWORK

PERSONAL CONTACT WITH OUR OWN NETWORK ORGANISATION OSV

As the only publisher in the food industry with a unique network, the Ondernemers Sociëteit Voedingsindustrie (OSV), we offer unparalleled access to key business-to-business contacts, essential for successful entrepreneurship in our sector. With around 300 member companies, the OSV provides access to an invaluable network of decision-makers in the food industry.

Since its founding in 1993, the OSV has grown into an indispensable platform within the sector. We take pride in our network and the lasting connections we help foster. Each year, we organize about 10 events, including workshops, site visits, mini-conferences, barbecues, and a golf day. Our network now also occupies a quarter of the exhibition floor at the Food Tech Event. These activities bring the market together, fostering new insights, robust collaborations, and, above all, trust—essential in today's digital age. For *Voedingsindustrie* magazine, the OSV network is a critical source of industry insights, strengthening our bond with readers. With an average readership of 3.5 per copy, we are very pleased with the engagement our magazine enjoys.

WHAT DOES AN OSV-MEMBERSHIP COST?

An OSV membership costs only €415 per calendar year, with a one-time registration fee of €25. If a contribution is required for an event (such as the golf day or barbecue), this is clearly communicated in advance. Company visits, mini-conferences, and workshops are free for members.

As an OSV member, you not only receive *Voedingsindustrie* magazine but also enjoy a 5% discount on all standard advertising placements, special rates for an infomercial and cover flap, and a free upgrade in the suppliers' directory. This way, membership quickly pays for itself. Take a look at the member list to see who is already benefiting from our network.

www.OSVnetwerk.com



Photo: A group of the 26 exhibitors at the OSV Pavilion during the Food Tech Event 2024

WHAT YOU KNOW
WHO YOU KNOW
WHAT YOU DO
DEFINES
WHO YOU ARE!



VOEDINGSINDUSTRIE PRINT

Voedingsindustrie magazine is published eight times a year and targets entrepreneurs and managers in food production, covering sectors such as meat, fish, dairy, alternative proteins, fresh produce, bakery, and convenience.

What sets us apart is that the entire magazine is available **online in both Dutch and English**, making us unique in our field. All content is **freely accessible**, with no restrictions or subscription requirements.

Each issue is also available as an interactive online magazine via <u>issuu.com/vakbladvoedingsindustrie</u>, giving you access **anytime**, **anywhere**.

PUBLICATION IN THE WEEK OF	EDITORIAL DEADLINE	ADVERTISING DEADLINE	SPECIAL FOCUS ON
11 February	16 January	22 January	Sustainable entrepreneurship
11 March	13 February	19 February	Packaging & Packing + EMPACK Special
15 April	20 March	26 March	Employee development + IFFA Special + FOOD TECH EVENT Special
13 May	17 April	23 April	Food Safety
24 June	29 May	4 June	Construction & Renovation Cooling and Freezing
16 September	21 August	27 August	(New) proteins
21 October	25 September	1 October	Smart Food Manufacturing
25 November	30 October	5 November	Hygiene, cleaning and Disinfection

PAPER AND FINISHING

Roto offset, HHMC half-matt, 135 grams; cover 250 grams HHMC half-matt, one-sided with gloss laminate. Glued.

PRINT RATES PER PLACEMENT

FORMAT	1x	2x	3x	6x	8x
1/1 page	1.647	1.567	1.487	1.397	1.317
1/2 page	967	917	877	827	777
1/4 page	527	497	477	447	427

COMPANY REPORT/CASE STUDY/INFOMERCIAL

2 pages 1 page	Standard 2.957 1.887	•	online (in both Dutch and English), feature it in our regular newsletter, LinkedIn newsletter, and share it on
			social media. Both text and images are rights-free.
		2 pages 2.957	2 pages 2.957 2.750

PRODUCTNEWS | PRESS RELEASES

	Standard	OSV-price	
1/4 page	497	397	(100 words + 1 photo)
Incl, online placement	657	525	(bilingual; 300 words + 2/3 photos)
,			

EXTRA OPTIONS ONLY BY PRIOR AGREEMENT

	Standard	OSV-price	
olded-down corner cover	600	500	(subject to availability)
_oose/bound insert	1.250	1.150	(minimum price; specifications on request)
Back cover	+ 20%	0%	(subject to availability)
Glossy outsert	3.480	2.750	(subject to availability)

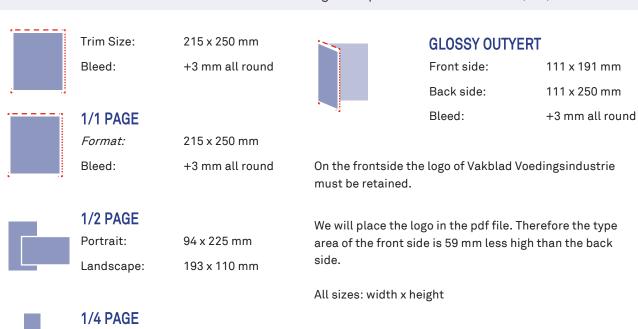
We offer the cross-media placement of 'superior advertising options' which are entirely tailormade, such as a split cover, glossy outsert, bellyband or card sticker, with for example a special landing page online.

PRINT ADVERTISING MATERIAL

Portrait:

94 x 110 mm

PDF	Certified PDF, 300 dpi, CMYK
Material	< 10Mb via e-mail to kiki@b2bcommunications.nl.
	For larger files please use wetransfer.com (free).



SUPPLIERS IN THE FOODINDUSTRY

The website contains a well-organized list of suppliers that are relevant to the food industry. Subdivided into segments.

We keep the list as up-to-date as possible. The data gets checked once a year. If changes are made in the meantime, it is up to the customer to inform us.

Not yet listed? Subscribe to www.vakbladvoedingsindustrie.nl/ikwilopdelijst.

OSV members get a free upgrade in the supplier list. They automatically start with a logo in 1 segment.

SUPPLIER LIST RATES

PER YEAR

NR	TYPE OF ENTRY	LISTING	PRICE	OSV-PRICE
	Standard	Company details: company name, address, telephone, e-mail, website and pay-off or specialization in 1 category	FREE	FREE
1	Upgrade 1	Company details with logo in 1 segment	250	FREE
2	Upgrade 2	Company details with logo in 2 to 4 segments	400	250
3	Upgrade 3	First to fifth position in suppliers list in 2 to 4 segments (with logo)	750	500



ONLINE ADVERTISING

We believe in freely sharing knowledge, which is why our online editions are completely free—no subscription fees! All valuable content from our trade magazine is accessible to everyone and can be freely shared via Facebook, LinkedIn, Twitter, Pinterest, Instagram, and Google, as well as easily emailed to your contacts. We publish company features and advertorials in full online, and all our stories are translated into English for an international audience.

Your content—including articles, advertorials, and press releases—remains permanently accessible online, continuously extending your reach.

We invest in your visibility, ensuring long-term conversion, providing far more than a short-lived campaign.

Each year, we expand our banner options. The following page outlines all available options in detail. Our sidebar **banners are visible on every page**: on desktop in the right column, on the mobile homepage between articles, and on all other mobile pages directly below the article.

ONLINE PRICES MONTHLY PRICES

NR	TYPE	SPECIFICATION		PRICE			
	VISIBLE ON HOMEPAGE						
1	Leaderboard	728 x 90 pixels		997			
2	Advertorial	300 words	(1 month in first three rows, then sorted by date)	497			
	VISIBLE ON HOMEPAG	E AND ALL CATEGO	PRIES				
3	Advertorial XL	500 words	(1 month highlighted on top, then sorted by date)	1.257			
	VISIBLE ON ALL PAGES	S (DESKTOP SIDEBA	AR, MOBILE BETWEEN ARTICLES)				
4	Large leaderboard	970 x 90 pixels		1.257			
5	Large rectangle	336 x 280 pixels		1.257			
6	Banner	600 x 200 pixels		799			
7	Logo + pay-off	200 x 150 pixels		297			
8	Video XL	336 x 280 pixels		1.257			

AD SPECIFICATION

- All sizes: width x height.
- All characters including spaces.
- All material jpg, gif (non-animated) max. 100 Kb.
- Resolution max. 72 dpi.
- Banners up to 3 per position, display ad random.
- Animated banner only after deliberation!







0.00

OSV NAJAARSBARBECUE

Kom ook ontspannen en doe



ACTUFFI +

OPINIE +

NUTRI-SCORE

OSVNETWERK *

LEVERANCIERSLIIST

TRENDS .



DSELVEILIGHEID .

FOODPROCESSING .

ONDERZOEK .

MFFR +

Zoek naar artikelen...

Alle rubrieken

a

Criteria Europese

Een werkgroep van zeven Europese landen invoering van Nutri-Score. De wijzigingen zijn bedoeld om de door Frankrijk voorgestelde

index publieksvriendelijker te maken met

Nutri-Score aangepast

LEES MEER

Ga direct naar



AANMELDEN NIEUWSBRIEF

ABONNEREN

ADVERTEREN

LEVERANCIERSLIJST

DE PRINTKOP MAAKT HET VERSCHIL BIJ EEN INKJETPRINTER

23 augustus 2022

Bij de keuze van een kleinkarakter inkjetprinter spelen meerdere facetten een belangrijke rol. Uiteraard de technische specificaties, gebruiksgemak en betrouwbaarheid. Vooral de printkop van de machine bepaalt voor een g...



FRUITSTENEN WORDEN SMAKELIJK VOEDSEL

19 augustus 2022

Kern Tec GmbH heeft een reeks technologieën ontwikkeld die tot nu toe weggegooide fruitpitten kunnen omtoveren tot lekker eten. Alleen in Europa wordt jaarlijks meer dan een half miljoen ton aan pitten weggegooid. Dit be...



NVWA PUBLICEERT HANDBOEK VOEDINGS-

18 augustus 2022

De Nederlandse Voedsel- en Warenautoriteit (NVWA) heeft een Handboek Voedingssupdelen en kruidenpreparaten gepubliceerd. Supplementen zijn bedoeld als een aanvulling op de dagelijkse voeding...



SUPPLEMENTEN

plementen, verrijkte levensmid-









DIEPVRIES SLEUTELROL IN STRIJD TEGEN VOEDSELVERSPILLING

Hoewel 75 procent van de Nederlanders tijdens het kopen van groente en fruit rekening houdt met voedselverspilling. gooit datzelfde percentage met regelmaat groenten weg omdat de houdbaarheidsdatum is verstreken. Igio st...



VION VERSTERKT POSITIE OOST DUITSLAND

17 augustus 2022

Met een totale investering van bijna 50 miljoen euro tot nu toe en de in 2020 gestarte uitbreiding van de productiecapaciteit op de locatie Altenburg, speelt Vion Food Group vanaf deze zomer nog meer in op de trend



RECORDAANTAL BEDRIJFSSLUITINGEN IN VOEDINGSINDUSTRIE

In de eerste helft van dit jaar sloten 310 bedrijven in de voedingsindustrie hun deuren. Sinds het CBS in 2007 startte met het meten van het aantal bedrijfsopheffingen was dit aantal nog nooit zo hoog. In de brood- en de..



Process & Packaging Solutions



Professionals in food processing

delaware

Expert in Food-Automatisering



Machinebouw voor de voedingsindustrie



Sterk in stoom | Thuis in thermische olie





OSV NAJAARSBARBECUE 21 SEPTEMBER Kom ook doelgericht netwerken!



ERP PGPU Experts

Voorkom valkuilen bij aanschaf ERPpakket



LAST MILE HEEFT GROTE







NIEUW- EN VERBOUW KOELEN EN VRIEZEN

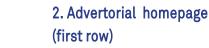
UPDATE: DUURZAME





1. Leaderboard homepage

728 x 90 pixels



Title 50 characters, text visible on homepage 220 characters and 1 photo (650 x 365 pixels); content page max. 300 words and 1 photo (600 x 450 pixels), URL.



Title 50 characters, text visible on homepage 220 characters and 1 photo (650 x 365 pixels); content page max. 500 words and 3 photos (600 x 450 pixels) + URL.

4. Large leaderboard overall

970 x 90 pixels

5. Large rectangle (sidebar desktop)

336 x 280 pixels

6. Banner (sidebar desktop)

600 x 200 pixels: jpg, gif (animated or non-animated)

7. Logo with pay-off (sidebar desktop)

Logo 200 x 150 pixels (non-animated). Pay-off: 40 characters

8. Video XL (sidebar desktop)

We embed your Vimeolink in our website

AD SPECIFICATION

- All sizes: width x height.
- All characters including spaces.
- All material jpg, gif (non-animated) max. 100 Kb.
- Resolution max. 72 dpi.



DIGITAL NEWSLETTER

Our newsletter reaches an impressive **5,345 subscribers** in the food industry. With an average unique open rate of **29.7%**, this channel connects you with a substantial segment of your market. Alongside sharing current developments, we spotlight articles from our magazine.

And it gets even better! We now offer a LinkedIn newsletter that mirrors our regular newsletter content. This means double the exposure for the same investment—two for the price of one—giving you even greater reach!

Please note: each newsletter allows a maximum of 2 banners and 3 advertorials. Don't miss this opportunity to showcase your message in our widely read newsletters and benefit from extensive reach via both email and LinkedIn!

DIGITAL NEWSLETTER RATES

PER PLACEMENT

NR	ТҮРЕ	SPECIFICATION		PRICE
1	Full banner	600 x 100 pixels		497
2	Full banner XL	600 x 200 pixels		597
3	Large rectangle	600 x 400 pixels		697
4	Advertorial A	560 x 824 pixels	Including page online	597
5	Advertorial B	560 x 824 pixels		497
6	Advertorial C	590 x 380 pixels		397
7	Advertorial XL <i>Max 1 per newsletter.</i>	1.200 x 360 pixels	Main article with page online and citation in newsletter title	857
8	Videoblok XL <i>Max 1 per newsletter.</i>	600 x 400 pixels	Shortvideo 12 seconds	897

AD SPECIFICATION

- All sizes: width x height.
- All characters including spaces.
- All material jpg, gif (non-animated) max. 100 Kb.
- Resolution max. 72 dpi.

We offer the possibility of providing animated banners, however, these do not play on every device. Strongly dependent on the software version.

1. Full banner

600 x 100 pixels

2. Full banner XL

600 x 200 pixels

3. Large rectangle

600 x 400 pixels

Can also be used as a video block (see 8).

4. Advertorial A with page online

Newsletter: Title 50 characters, text 450 characters and 1 photo (560 x 824 pixels); Link to online page.

Online page: Title 50 characters, visible on homepage: text 220 characters and 1 photo (650 x 365 pixels); content page max. 300 words and 1 photo (600 x 450 pixels), URL.

5. Advertorial B

Title 50 characters, text 450 characters and 1 photo (560 x 824 pixels)

Link to your online page.

6. Advertorial C

Title 40 characters, text 400 characters and 1 photo (590 x 380 pixels).

Link to your online page.

7. Advertorial XL (Main article) with page online and citation in newsletter title

Newsletter: Title 60 characters, text 450 characters and 1 photo (1.200 x 360 pixels).

Link to online page.

Online page: Title 50 characters, visible on homepage: text 220 characters and 1 photo (650 x 365 pixels); content page max. 500 words and 3 photos (600 x 450 pixels).

8. Videoblok XL

YouTube link; 1920 x 1080 px (minimal 1280 x 720px), fullscreen recording.

We will create a short video of up to 12 seconds in consultation.



un de voeeingsindustrie is er aitijd benoette aan uitbreding en renovate, voedsteveliigheider en duurzaamheidselisen worden strenger, wetgeving verandert. Heb je het over bouwen on verbouwen, dan ontkom je niet aan een gesprek over duurzaamheid en circularheit. Maar er zijn meer ontwikkelingen die de bouw beinvloeden. We praten erover met drie experts.

voorkom ik de Hoe 3 grootste valkuilen bii aanschaf van een ERP pakket Download de **gratis** whitepaper



in een poging om de uitstoot van proeikasgassen te verminderen en circulaire brandstofmogelijkheden te bevorderen, heeft Cargill zijn eerste uitramoderne geavanceerde biodieselfabriek voltooid, die afvaloliën en residuen omzet in hemieuwbare residuen omzet in hemieuwbare brandstof. De geavanceerde biodiesel die in de installatie wordt geproduceerd, zal worden gebruikt door de maritieme sector en de sector van het vrachtvervoer, waardoor blasser. ichtvervoer, waardoor klanten de olstofvoetafdruk van hun activiteite nnen verlagen.



Renewi investeert in recycling voor over-de-datum producten

de-datum producten

Renewi Organics heeft een nieuwe overde-datum producten (ODP) installatie in
gebruik genomen. De nieuwe ODP ijn
verwerkt snellen en meer materalien.
Daze installatie ontvangt en verwerkt de
over-de-datum producten en eternienset en
met als doel er uteindelijk BIO-INC en
BIO-CO2 van te producerne en warmte of
elektricitet mee op ze wekken. De lijn
kan tot 60 ton voedselafval per uur
verwerken. Met de intzet van deze
installatie verwerkt Renewi op jaarbasis
ruim 65.000 ton organische reststeromen
tot nieuwe grondstoffen.



Verwächtungen

De wereldvijde vlees en elwindustrie
greep elke minut van IFFA van 14 tot 19
mei aan in miteralief te netwerken,
innovaties te ien en zaken te doen.
Duurzame productie, geautomatiseerde
processen en dijfaliering op alle
gebieden van venerking, verpakking en
verkoop keemmeken het productaenbod
op de stands. De grote belangstelling
voor alternatiese witten toonde ook het
grote toekomstochenlieel van deze markt.
Onoveer's 00.00 bezoekers uit 12 in. voor alternatieve eiwitten toonde ook h grote toekomstpotentieel van deze mar Ongeveer 50.000 bezoekers uit 129 landen reisden naar Frankfurt am Main oor de IFFA.

wijzigingen kun je verwachten?

Rond de zomez 2022 wordt IFS Food versie 8 verwacht. Onlangs verscheen de draft versie van IFS Food 8. De IFS Food standaard wordt gewijtrijd om te voldoen aan deCodex Allmentarius CXC 1-1969 versie 2020.

C LEES MEER...

INBRAAKGOLF TEISTERT

BRABANTSE MACHINEBOUWER



POSTERS FOODINDUSTRY

Through *Voedingsindustrie* magazine, we annually distribute highly requested posters for **MEAT**, **FISH**, **FRESH PRODUCE**, **and DAIRY** sectors. These posters offer a clear overview of the structure within various processing industries—essential for every professional in the field!

EXPOSURE

Each year, we produce updated posters for MEAT, FISH, FRESH PRODUCE, and DAIRY, featuring the latest data. The content is carefully compiled and verified by the companies listed.

Surrounding the industry structure are exclusive **ad spaces**, highly sought after and often reserved well in advance by our regular advertisers. **Here's your opportunity**! Each year, a few ad slots open up per poster for new advertisers. Take advantage of this unique chance to prominently showcase your company to thousands of industry peers.

REACH

Our A1-sized posters are distributed in a print run of **3,500 copies**, enclosed with *Voedingsindustrie* magazine. Due to high demand, these posters are also **available online** as <u>free downloads</u>, significantly extending their reach and ensuring your advertisement is widely seen both physically and digitally.

RATES PER POSTER

PER PLACEMENT

NR	TYPE	SPECIFICATION	PRICE
1	Large block landscape	181,3 x 110 mm	1.495
2	Large block portrait	94 x 222,4 mm	1.495
3	Small block	94 x 106,2 mm	995

PRINT ADVERTISING MATERIAL

PDF Certified PDF, 300 dpi, CMYK

Material (10Mb via e-mail to kiki@b2bcommunications.nl.

For larger files please use wetransfer.com (free).



LARGE BLOCK

Portrait: 94 x 222,4 mm

Landscape: 181,3 x 110 mm



SMALL BLOCK

Portrait: 94 x 106,2 mm

All sizes: width x height











DID YOU KNOW?

Did you know that:



we can support all your media initiatives using the latest technologies?

we create, design, execute, and monitor full advertising campaigns, employing innovative solutions for maximum impact?

we can develop a modern, well-designed whitepaper and collaborate with you on content, supported by advanced tools?

we offer strategic input on your communication message, providing proactive advice based on trend and market analysis?

we have developed our own email platform with (reversed) web tracking and detailed reporting, optimized through smart technologies?

we manage Direct Mailings from start to finish, using a targeted approach to reach your audience effectively?

we also write website content, utilizing advanced SEO optimization techniques and custom content creation?

we have an in-house greenscreen studio where we produce your video with teleprompter support, and assist with content and script development, optionally supported by AI for creative input?

we have our own podcast studio, offering professional audio recording and editing, along with options for automatic transcriptions and distribution across multiple platforms?

with around 30 OSV members, we occupy a dedicated pavilion at the Food Tech Event?

NOTES

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SUBSCRIPTION PRINT EDITION

€ 80,- a year

Different prices apply outside the Netherlands.
All prices quoted are in euros and exclude VAT.

GENERAL CONDITIONS

General terms and conditions can be downloaded on our website www.vakbladvoedingsindustrie.nl

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ONDERNEMERS SOCIËTEIT VOEDINGSINDUSTRIE www.0SVnetwerk.com

ONLINE AND OFFLINE CONCEPTS

We don't just deliver the right product, we also fully assist you in the development and realization of a tailor-made concept, from start to finish.



Just imagine.... What would it mean to you if your company stood head and shoulders above the rest in terms of visibility as well as conversion? If your online marketing strategy is totally innovative? Your company deserves to be marketed uniquely... right?

Hold on ... Websites as we have known them for years are dead. There is a totally new way to achieve optimal marketing results. A particularly effective way even... Want to know how? Then schedule your appointment right away.

John Wallbrink | director Wallbrink Crossmedia Groep On- and offline concepts & lead generation

"With our network 'Ondernemers Sociëteit Voedingsindustrie (OSV)' we have personal contact with the market and can therefore respond to the latest developments. We think along with you and provide a content marketing strategy with your DNA. We take you to the next level."

Saskia Stender | director b2b Communications BV Communication specialists in food and food industry





ONDERNEMERS SOCIËTEIT VOEDINGSINDUSTRIE (OSV) VAKBLAD VOEDINGSINDUSTRIE VERSINSPIRATIE.NL

www.b2bcommunications.nl



ON- AND OFFLINE CONCEPTS
LEADGENERATION
CONTENTMARKETINGSTRATEGY

www.wallbrinkcrossmedia.nl